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## **Altium announces full-year financial performance update Strong EBITDA despite challenging economic environment**

**Sydney, Australia 24 July, 2009** – Electronics design software company Altium Limited (ASX:ALU) has announced an unaudited update on its financial performance for the three months ending 30 June 2009, and for the financial year ending 30 June 2009.

Altium expects to deliver EBITDA between US\$4 million and US\$5 million, on sales of US\$51.4 million, for the full financial year. EBITDA for the financial year ending 30 June 2008 was US\$576,000.

Operating costs for the financial year to 30 June 2009 were approximately US\$48.8 million, down 10% from the corresponding period a year ago.

For the three months ending 30 June, 2009, sales were US\$14.5 million, down 28% from the corresponding quarter a year ago. For the same period, operating costs were approximately US\$11.7 million, down 29% from the corresponding quarter a year ago.

The number of new product licences and upgrades sold in the quarter more than doubled over the corresponding period a year ago.

“The slow-down in customers’ purchasing decisions that we flagged in February clearly continued through the second half of the financial year,” said Nick Martin, CEO, Altium. “However, what was pleasing was that we successfully restructured our organization and our product positioning without being derailed from our long-term strategy to change the way electronics design is done. The fundamentals of this strategy remain in good shape. We are in a strong position should the economic recovery begin, and it’s great that we delivered a positive outcome in these difficult economic conditions.”

## Summary of unaudited financial performance for the financial year ending 30 June 2009

	12 months ending 30 June 2009 (US\$, million)	12 months ending 30 June 2008 (US\$, million)	Change
Worldwide sales	51.4	55.8	(8%)
<b>Regional Product Sales</b>	<b>(local currencies, million)</b>	<b>(local currencies, million)</b>	
Americas (US\$)	19.4	21.3	(9%)
Europe (€)	13.7	13.6	1%
Greater China* (US\$)	7.8	6.0	30%
APAC excluding Greater China* (US\$)	5.7	7.4	(23%)
Consulting services (€)	0.5	0.6	(17%)

\*China is the PRC, Taiwan and Hong Kong.

The financial results outlined in this statement are based on management accounts and have not been audited.

ENDS

### About Altium

Altium Limited (ASX:ALU) provides next generation electronics design software that breaks down the barriers to innovation. Altium's unified electronics design environment links all aspects of electronics product design into one process, in a single application. This helps electronics designers harness the latest devices and technologies, manage their projects across broad design 'ecosystems', and create connected, intelligent designs.

Founded in 1985, Altium has headquarters in Sydney, sales offices in the United States, Europe, China, and resellers in all other major markets. For more information, visit [www.altium.com](http://www.altium.com).

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